7.40/2: Aug 8, 1980

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2239-2241 Soybean products, rice (India). Interested in 100 mt of edible soybean concentrate, 200 mt textured soybean protein, and 20,000 mt of long & short grain rice. Uniform weight packing for soybean products, and 50/90 kg new gunny bags for the rice. Delivery August/September. Quote FOB loading port and C&F East Coast Africa and Middle East. Bank ref: Punjab National Bank, Colaba, Bombay 400 005 (India). Contact: Nitin Goel, Schokhi Industrials Pvt. Ltd., 143 Jolly Maker Chambers Two, 14th Floor, 225 Nariman Point, Bombay 400 021, India. Telex: (0) 11 3078 UTPA IN. Cable: UTPADAN. Phone: 231320, 231397, 231320, 232364.

2242 Pet food (Greece). Wants $150,000 worth annually of canned pet foods (dog & cat), consumer packs, delivery September 1980. Quote CIF Piraeus. Bank ref: National Bank of Greece. Contact: C. Verophulos, Veropoulos Bros. S.A., P.O. Box 878, Athens, Greece. Telex: 216242. Cable: NICOVERO, Athens. Phone: 3478100.

2243 Filberts (Australia). Wishes to represent a U.S. supplier of filbert kernels (Hazelnuts). Contact: Paul Lake, Abel Lemon & Co. Pty. Ltd., 204-210 George Street, Concord West, NSW 2138, Canberra, Australia. Phone: 02-730241.

2244 Yeast (Germany). Needs 100 tons annually of Torula yeast. Delivery in spring 1981. Quote FOB port of loading. Bank ref: Deutsche Bank A.G., Offenbach. Contact: Ulrich Tabeling, Flessner GMBH & Co., Ludwigstrasse 17/19, D-6078 Neu-Isenburg, West Germany. Telex: 04 17 646 (ANSWER BACK: FLENI D). Phone: 06102-60 12.

2245 Jojoba oil (Germany). Interested in jojoba oil, edible grade, container loads (20 ft. containers), in drums, suitable for export, delivery November/December 1980. Samples required, (sample and airfreight will be paid.) Quote CIF Hamburg. Bank ref: Kieler Volksbank, Kiel, National City Bank of Cleveland (certified), Cleveland, Ohio. Contact: Guenter Schoepke, Industrieberatung - Public Relations, Eiskellerberg 35, 2000 Tangstedt, West Germany. Telex: 21 80 711 (ANSWER BACK: DLB D). Phone: 04109-9440.

2246 Broilers (Germany). Wants broilers 75% 800 to 1,200 grams, 25% 900 to 1,500 grams, total of 30,000 metric tons in monthly lots of 2,500 tons, U.S. Grade A, in usual export cartons, individually wrapped in poly bags. Delivery to start 45 days after opening of Letter of Credit. Halal certificate needed and slaughtering date should not exceed 60 days prior to

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shipment. Maximum 8% moisture, without giblets, weight label for each bird, producer offers preferred. Quote C&F Arabian Gulf, preferably Damman. Bank ref: Bankhaus Neelmeyer, Bremen. Contact: Juergen Von Aswegen, Bremer Aussenhandel & Consulting, Hollerallee 23, P.O. Box 15 04 25, D-2800 Bremen, West Germany. Telex: 024-5418 (ANSWER BACK: ATHPB D). Phone: 0421-34 70 61-64.

2247 Wine (Germany). West Berlin Importer/Distributor of alcoholic beverages for home and commercial consumption seeks to import wide range of wines for West Berlin Market. Requests quotes for California still wines, white and red, bottled. Contact: FA. Axel G. Voss, Burgherrenstra. 10., D-1000 Berlin 42, West Germany. Phone: 030 785-62-50.

2248 Dietetic foods, vitamins (Japan). Interested in (A) artificial sweetener, (B) dietetic foods (including low and/or non-calorie foods), (C) invigorant (tonic), (D) vitamins (including vitamin B, C, E and composite vitamins). $30,000 worth of the above products per month, item A must be in tablet and/or powder forms, samples and specific information required. Appropriate packaging for export, immediate delivery. Quote C&F. Bank ref: Chuo Shintaku Bank Main Office. Contact: Eitaro Uno, President, Tatsuno Sangyo K.K., 2-3-14, Kyobashi, Chuo-Ku, Tokyo, Japan. Cable: TATSUSANCO. Phone: 278-9587.

2249 Frozen grapefruit segments (Japan). Wants 300 mt per year of frozen grapefruit segments. No additives can be contained in the products. Packed in polyethylene bag - about 20 kgs. to a bag - and placed in carton box. October or November 1980 delivery. Quote CIF. Bank ref: Dai-Ichi Kangyo Bank Marunouchi Branch, Tokyo. Contact: Koshi Nakagawa, Deputy Chief of Food Flavor Dept., Ogawa Koryo, Inc., 4-15, Nihonbashi Hon Cho, Chuo-Ku, Tokyo, Japan. Telex: J-29428 OGAWA COT. Phone: (270)1541.

2250 Sorghum (Costa Rica). Wants 5,000 tons of Red Sorghum, U.S. #1, 100 lb. sacks, delivery October - November. Needs to know percentage of humidity, impurities, broken and damaged grain; phytosanitary certificate required. Quote FOB nearest U.S. port. Bank re: Banco Anglo Costarricense. Contact: Walter H. Alcalde, Eliset, S.A., Apdo 4590, San Jose, Costa Rica. Telex: 2957 ELISET CR. Cable: ELISET. Phone: 23-32-21 215926.

2251-2252 Swine breeding stock (Ecuador). Wishes to buy 25 males, 300 females, Yorkshire and/or Hampshire, females 6 months old, males 9 to 10 months old. Three shipment, one every two months starting within next three months. Pedigree of each animal, vaccination certificate for pneumonia and cholera, negative reaction to brucellosis, certificate of control of ecto and endo-parasites, certificate that animals come from an area free of African swine fever and vesicular exantema, general health certificate at embarkation. Quote C&F Manta by air and FOB. Bank ref: Banco Comercial De Manabi, Portoviejo, Ecuador, Financiera Manabi, Portoviejo, Ecuador. Contact: Cap. Angel Aviles F., Madin C. Ltda., Carretera A Santa Ana KM. 2 Portoviejo, Ecuador. Phone: 651-008.

2253 Venison (Canada). Wants undetermined quantity of venison. Packaging: 50 lb. boxes. Delivery as soon as possible. Other requirements: federally inspected. Bank ref: Upon request. Contact: George Benda, Caplsbad Restaurant, 1276 Yonge St., Toronto, Ontario M4T 1W5, Canada. Phone: (416) 968-0571.

2254 Lard (Chile). Wants neutral lard, 20,000 kilos, premium quality, cans or boxes, immediate delivery. Indicate delivery date. Quote CIF Valparaiso, Chile. Bank ref: Banco de Credito e Inversiones, Vitacura Oriente, Av. Vitacura 6798, Santiago, Chile. Contact: Victor Gonzalez Maertens, Huerfanos 117, OF. No. 814, Santiago, Chile. Phone: 86038, SANTIAGO.

2255 Fish/prawn farm (Barbados). Wishes to contact interested U.S. individuals who are presently in the business and who might like to participate in fish/prawn project in Barbados. Contact: Dick K.C. Siu, Director, Barbados Plastics Limited, P.O. Box 211, Bridgetown, Barbados. Cable: POLYBAG, Barbados. Phone: 73790/78270.

2256-2257 Biscuits, canned meats (Gibraltar). Interested in direct sale and importing for distribution and representation for biscuits and canned meats. Contact: John H. Risso, The Gibraltar Trading Co., P.O. Box 124, 20 Engineer Lane, Gibraltar. Phone: 73209. Cable: TRADING.

2258 Angora rabbit fur (Argentina). Wants 1,300 kg. per month of Angora rabbit hair, to be used in making textile yarn, mixed with Merino wool, buyer is a yarn manufacturer, currently in the process of expanding production capacity. Quote C&F Buenos Aires or FOB port of exportation. Contact: Hector Hugo Aguilar, Mgre., American Full Fashioned S.A., Av. De Los Constituyentes 3431, 1427 Buenos Aires, Argentina. Phone: 51-1035.

2259-2261 Canned fruits, juices, chewing gum, dried fruits, corned beef (Egypt). Interested in canned fruits, canned juices, chewing gum, dried and dehydrated fruits, chocolates, and corned beef. Buyer requests catalogs and price lists CIF Port Said. Contact: Ibrahim Moussad Kisba, P.O. Box 270 Port Said, Egypt. Phone: 9-440 PORT SAID.

2262 Wild rice (Germany). Interested in container loads of wild rice, export quality, in bags, maximum 50 kilos or 100 lbs., delivery fall 1980. Quote CIF or C&F Hamburg. Bank ref: Dresdner Bank A.G., Hamburg. Contact: Joachim Moeller, Euryza Rice Mills, Oberwerder Damm 11-21, D-2000 Hamburg 28, West Germany. Telex: 02 163 260 (ANSWER BACK: RYZA D). Phone: 040-7 81 06 1.

2263 Chicken (Saudi Arabia). Recently established Saudi firm, wishes to import up to 5,000 tons per month of frozen broilers directly from U.S. exporters - wishes CIF Jidda price quotations for various qualities and weights. Islamic slaughter is required. Contact: A.M. El-Shafie, Managing Director, Amer Trading & Contracting, P.O. Box 8019, Jidda, Saudi Arabia. Phone: 692464. Telex: 402477 APAPCO SJ.

2264 Tomato, corn, feed mill joint venture (Nigeria). Nigerian businessman interested in starting joint ventures with U.S. company or organizationa in Agri-business Related Enterprises - tomato production and canning, maize production and feedmilling, fertilizer production and manufacture of small farming implements. Bank ref: Franklin State Bank, Highland Park, New Jersey. Contact: Dr. Kasumu O. Salawu, Loko Logistics, P.O. Box 212, Piscadaway, N.J. 08854. Phone: (201) 981-4373.

2265-2266 Corn, soybean meal (Cyprus). Wants to act as agent for Greece, Cyprus and Middle East for corn and soybean meal. USDA specs, bulk or bagged asrequired by buyers. Supplier should be willing and able to provide bid and performance bonds and be willing to participate in gov't tender. Quote CIF including agent's commission. Contact: D. S. Panagides, Ceres International Corporation, P.O. Box 282, 12 Othonos and Amalias Streets, Limassol, Cyprus. Telex: 3247 CERES CY. Cable: GERES LIMASSOL. Phone: 051-56555.

2267 Rice (Australia). Urgent need for rice - 10% milled. One to two full containers. If price is competitive this will extend to 2,000 tons per year. Packed in 25 kilogram bags, delivery soonest. Quote FOB - Kiribati (Gilbert Island) via Guam. Bank ref: Bank of New South Wales - Tarawa - Kiribati. Contact: L. G. Walton, Tarawa Imports, P.O. Box 138, Glen Osmond 5064, Tarawa, Gilbert Islands. Telex: AA88211. Phone: 08-2725466.

2269 Flour (Iceland). Wants rye flour, wheat flour (white) and whole wheat flour. Firm is a major dairy and bakery operator in Reykjavik. Quote FOB Portsmouth, VA or New York, NY. Contact: Gudlaugur Bjorgvinsson, Manager, Mjolkursamsalan, Box 635, Laugavegi 162, 121 Reykjavik, Iceland. Phone: 91-10700. Cable: SAMSALAN, Reykjavik. Telex: 2244 EMMESS IS.

2270-2274 Canned meats, fruit juices, frozen and fast foods, confectionery and ice cream (England). Interested in canned meat, meat products, canned/bottled fruit juices, frozen foods and fast foods, confectionery and ice-creams. Company making inquiry at this stage with a view to deciding quantity/quality at a later date. Quote CIF. Bank ref: Chemical Bank Inc., 20 Pine Street, New York, N.Y. Contact: P.H.B. Rosser, Bader Al Mulla 7 Brothers Ltd., Silver City House, 62 Brompton Road, London SW3, England. Telex: 262946. Phone: 01-581 3033/7.

2275-2278 Frozen fruits and vegetables, canned fruits (Germany). Wants (A) IQF and block frozen fruits: sour and sweet pitted cherries; strawberries w/o sugar; raspberries w/o sugar; wild and cultivated blueberries w/o sugar, choice and fancy qualitites; apricots; pears; yellow cling peaches and freestone peaches, (B) frozen fruit purees, (C) canned fruits (can size No. 10): peaches; pears; apricots, (D) canned fruit purees (can size No. 10), (E) mashed bananas, canned (can size No. 10), (F) IQF vegetables: sweet garden peas; whole kernel corn; whole green beans; cut green beans; cut wax beans, (G) IQF French fries, pre-cooked in oil. Quantity of above container loads. Usual export packaging. Delivery not later than March 31, 1981. Quote C&F European main ports. Bank ref: Deutsche Bank A.G., D-3000 Braunschweig. Contact: Gerhard Holzer, OGM-OBST-Gemuses-Maschinen Handelsgesellschaft MBH, Mittelweg 2, D-3300 Braunschweig, West Germany. Telex: 952 949 (ANSWER BACK: OGM D). Phone: 0531-333092.

2280-2281 Breeding swine (Portugal). Wants selected pigs, pure bred for selected nucleus, 6 males, 40 females of two different breeds or 4 males, 80 females of one breed, large white, Landrace, Hampshire. Appropriate method for airshipment. Delivery October 1980. Quote CIF Lisbon. Bank ref: Banco Pinto & Sotto Mayor, Rua Aurea, 28 1100 Lisboa. Contact: J. Paulo Barahona Silva, Nuprocal, 7170 Redondo, Portugal. Cable: NUPROCAL, Redondo. Phone: 069-99358.

2282-2285 Canned fruits, vegetables, beer (Honduras). Wishes to buy canned fruits and fruit cocktail, in all size cans, packaged for retail trade, canned vegetables, all types, all size cans, packaged for retail trade; and canned beer, packaged for retail trade. Quote FOB ex factory, against suppliers' terms, also literature and price lists. Contact: Jorge Kawas, Manager, Michael J. Kawas, Apartado Postal No. 157, San Pedro Sula, Cortes, Honduras. Cable: KAWAS. Phone: 520314.

2286 Fruit of dogwood (Taiwan). Importer seeks 10,000 kilograms test shipment of dried fruit of American Dogwood tree (for use in Chinese herb medicine), packed in 50 kg. gunny sacks. Product must be dried to prevent mildew during shipment. Importer prefers Chinese language correspondence. Desires samples. Quote FOB price. Bank ref: Overseas Chinese Commercial Banking Corporation. Contact: Show-Jy Tu, Po Chiung Trading Co., Ltd., No. 11, Lane 91, San Tung Street, San Ming District, Kaohsiung, Taiwan. Cable: 7001. Phone: (07) 231-9490.

2287-2288 Soybean flour, soybean meal (England). Interested in offers on sole representative basis, for following: (A) full fat soya flour - toasted and untoasted; (B) defatted soya flour - toasted and untoasted; (C) soybean meal for animal feeds; (D) blends or sodium caseinate and/or calcium caseinate with soya isolate; (E) soya grits. Contact: John A. Lecutier, Briess & Co Ltd., P.O. Box 442, 32 St. Mary at Hill, London EC3P 3AJ, England. Telex: 887977. Phone: 01-623 9333.

2289-2291 Lamb, fish, flour (Saudi Arabia). A U.S. export management company with clients in the Middle-East is interested in the items listed below. Wants lamb, Muslim cut, weight between 8 to 13 kg., 500 tons; 10,000 cases of fish, all kinds; and 550 tons of flour for bread making, wheat-flour. Quote all prices C&F Jeddah, Saudi-Arabia. Bank ref: Maryland National Bank, 8730 Georgia Ave., Sliver Spring, Maryland 20910. Request reply from primary suppliers. Contact: B.N.W. Nagbe Sr., President, West African Trading & Development Company, 11298 Laurelwalk Dr., Laurel, Maryland 20811.

2292-2294 Chicken, fruits (Yemen). Interested in contacting U.S. suppliers of following: (1) frozen chicken (slaughtered in accordance Islamic law) weight from 900 grs. to 1200 grams, (2) fresh fruits, bananas, apples and oranges. Bank ref: The British Bank of Middle East Taiz-Y.A.R. Contact: A. Wahab. Mohamed T. O., P.O. Box 4770, Taiz, Yemen Arab Republic. Cable: ARWA. Telex: 8854 AWM YE.

2295 Barley (Saudi Arabia). Wants barley, packed in 50 kg. bags, send sample if possible. Shipment by charter steamer. Quote C&F Dammam, Saudi Arabia. Bank ref: Saudi British Bank, Damman S.A. Contact: Awni Bader, Mohammad Abdullah Alfaraj, P.O. Box 402, Damman, Saudi Arabia. Telex: 601093 FRAJ SJ. Phone: 8321240.

2296 Baby foods (Greece). Interested in canned baby foods. Contact: Kyriakos Samouelides, Manager, Kyriakos Samouelides, 19 Kolokotroni Street, Kefalari, Kifissia, Attica, Greece. Phone: 01130/1/8019155.

2297 Feed supplements (Spain). Wishes to buy feed supplements and concentrates for broilers and livestock. Also mineral mixtures, including oyster shells prepared for feed use. Bank ref: Banco Atalantico, Av. Conde Vallellano 103, Tarragona - Banco de Vizcaya, Rbla. Generalisimo 51, Tarragona, Spain. Telex: 56514. Phone: 34/77/521919.

2298 Dietetic foods (Peru). Interested foods for diabetics including chewing gum, canned fruits and juices, jams, jellies and preserves, dietetic syrups, and soft drinks. It is interested in representing and importing above U.S. products and requests prompt submission of FOB and C&F Callao offers together with catalogs, promotional literature, and information on agency conditions. Contact: Edgardo Benaducci Fava, Rogelio Carrion Perez S.A., Tomas Ramsey 746, Dept. No. 1, Lima 17, Peru. Phone: 626349.

2299 Leaf tobacco and tobacco products (Germany). Small import/export company is interested in U.S. leaf tobacco and tobacco products. Bank ref: Raiffeisenbank Suedhardt Eg, D-7552 Durmersheim. Contact: Janet Truscott, Iwanex Import-Export, Postfach 1329, D-7552 Durmersheim, West Germany. Phone: 0011-49-7245-6577.

2300 Grocery line (Spain). Requests quotations CIF Spanish port for a general line of foods including canned meats, frozen pork, canned meats, canned fruits and vegetables, dehydrated fruits, vegetables, soups, frozen fruits and vegetables, and frozen specialties. Contact: Isidro Garcia Martin, General Director, Intergoods Espana, S.A., CID, 4, Madrid 1, Spain. Telex: 45759. Phone: 91/2261723.

2301 Rice (Malawi). Interested in 30,000 short tons rice shipped in lots of 10,000 short tons in 50 kg (100 lb) bags shipped during next six months to West Africa port. Contact: Dr. K. Okhai, Managing Director, Aboo S. Okhai Limited, P.O. Box 5317, Limbe, Malawi. Cable: OKHAISONS. Phone: BLANTYRE 651-058. Telex: 4164.

2302 Dried potatoes, dehydrated meats and poultry (England). Needs dehydrated potato flakes and granules, instant creamed and mashed potatoes and dehydrated meat and poultry products. Quantity: 20 ft. container loads. Quality: all grades. Packed in bulk, catering and retail. Requests replies from primary suppliers, no brokers. Quote CIF, U.K. port. Bank ref: Barclays Bank Ltd. Contact: J.R.A. Winkler, Consumark Ltd., 1A Duke Street, Manchester Square, London W1M 6HQ, England. Telex: 298851. Phone: 01-486 5676.

2303-2304 Processed potato products (India). Wishes to contact manufacturer of processed potatoes who might be interested in providing technical know-how in setting up a plant in India for (1) frozen French fries in various sizes and shapes, and (2) potato chips (not frozen) in various flavors and other potato snack items. Financial terms to be negotiated. Bank ref: United Commercial Bank, 2, India Exchange Place, Calcutta. Contact: L. M. Agarwal, Singur Cold Storage Pvt. Ltd., 77-B, Block E, New Alipore, Calcutta -700 053, India. Cable: SUDLAB. Phone: 45-6627, 45 7174.

2305 Chicken (Chile). Wants whole frozen broilers, 80 tons per month, USDA Grade A - without giblets and necks - 3/4 lbs. calibre. Individually wrapped poly bags - approximately 10 heads per case. Shipment every 15 days. Quotations CIF/C&F. Bank ref: Banco de Credito e Inversiones, Huerfanos 1134, Santiago and Banco De Chile, Ahumada 251, Santiago. Contact: Marcelino Fernandez, Director, IEC Importadora-Exportadora-Comercial S.A., Pedro de Valdivia 0193, 3ER Piso, Santiago, Chile. Telex: 40324 IEC CL. Phone: 237088 or 25381 Santiago, Chile.

2306 Rice (United Arab Emirates). Wants white long grain rice, trial shipment of 200 metric tons. If satisfactory, minimum 200 tons per month. First choice is 4% broken. Payment by Irrevocable Letter of Credit. Quote C&F Dubai, United Arab Emirates (Persian Gulf). Bank ref: Arab Bank, Dubai. Contact: Mr. Anwar, Kalouti Company, P.O. Box 11316, Deirah - Dubai, United Arab Emirates. Cable: RAGHEBKO - Dubai. Phone: 971-4-281301.

2307 Rice (Germany). Interested in long grain white rice, No. 2, 5% broken, 5,000 tons per month, in 50 kilo bags (gross for net). Shipments to start immediately. Quote FOB port of loading at U.S. East Coast. Bank ref: Bank of America, Hamburg. Contact: E. B. Robertz, Pacific Trading Co. GMBH., Rothenbaumchaussee 115, D-2000 Hamburg 13, West Germany. Telex: 02 16 14 60 (ANSWER BACK: HST D). Cable: PATRACO, Hamburg. Phone: 040-44 22 63.

2308 Chicken (Malaysia). Wants frozen whole broilers and parts including wings, whole leg and drumstick, one 20-40 ft. container, U.S. Grade A, in poly bags packed in cartons. Quote CIF Port Kelang. Bank ref: United Asian Bank BHD., Kuala Lumpur. Contact: R. Gnanasekaran, International Traders, 5 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Malaysia. Telex: INTRAJ MA 30880. Phone: (03) 982-347, (03) 924-280.

2309 Seed soybeans (Korea). Interested in seed soybeans for bean sprouts (1979 crop), 2,000 mt - 3,000 mt in 1980, first shipment of 500 mt, germination - 90-95%, moisture - below 13%, weight - 3,600 kernels/lbs. First shipment September 1980 (500 mt). Send one pound of sample. Quote C&F, Pusan, Korea. Bank ref: Chartered Bank, Seoul. Contact: J. H. Lee, J. H. Lee & Co., Ltd., C.P.O. Box 1015, Seoul or 25-49, 1-KA, Chungmu-Ro, Chung-Ku, Seoul, (Rm. 101, Dongyoung Bldg.) Korea. Telex: J.H. LEE K23699. Cable: GROWINGPOINT. Phone: 22-1819 or 23-1546.

2310-2313 Rice, sugar, evaporated milk, onions (Sierre Leone) U.S. agent for Sierre Leone firm wants C&F and CIF quotes for following: rice, long grain, U.S. 1 or 2, initial shipment 25,000 tons; undisclosed quantities of sugar, per mt, evaporated milk in 13 ounce and 6 1/2 ounce cans, and onions in 50 lb. bags. Payment by Irrevocable Letter of Credit. Bank ref: Riggs National Bank. Contact: Kwame Nkrumah, 4138 Meadow Hill Lane, Fairfax, Va. 22033. Phone: (703) 631-9443.

2314 Breakfast drink, jello, instant coffee, confectionery, milk powder (Jordan). Trading company wishes to contact U.S. suppliers of instant breakfast drink, jelly dessert, instant coffee, confectionery, and instant milk powder. Bank ref: Almashrek Bank, S.A.L Jordan Bank. Contact: M. D. Sharkatly, Sharkatly Bros. Trading Co., P.O. Box 7461, Amman, Jordan. Phone: 36874, 30449. Cable: SHARKATLY. Telex: 1527 SHARK Jo.

2315 Food ingredient representation (East-West Trade). A leading contact of the agricultural attache in Switzerland, Alfred Baumann, Vice Director of Siber Hegner & Co. AG., Zurich, will head Handelsverkehr GmbH, Vienna, Austria at the beginning of 1981. Handelsverkehr a wholly integrated company of the Siber Hegner Group - desires exclusive distributorship or commission agent arrangement with manufacturers of: citrus pectin; lecithine (soybean); food emulsifiers; food stabilizers; glycerides; food and beverage additives

for breweries, bakeries, confectionery dairy products, soft drinks, meat,chocolate, ice cream, soup, fat and margarine. Their sales territory will be Yugoslavia, Hungary, Czechoslovakia, Bulgaria, and Rumania. He would like contacts and discussions with U.S. firms prior to his move to Vienna. Contact: Alfred Baumann, Siber Hegner & Co. AG, Bellerivestrasse 17, 8034 Zurich, Switzerland. Phone: (01) 47 89 90. Telex: 53 134.

2316 Lysine (Syria). Tender with closing date of Sept. 10 for 3 tons lysine, soybean, min. phosphatide 65%, max. PH 20 counted by aliphatic acid, semi fluid, packed in drums coated with mercury mixture, each holding 200 kg. Prices C&F Lattakia/Tartous. Delivery within 3 months from confirmation. Delay penalty 0.1% per day, bid bond 5% tender price required by certified cheque or Bank quarantee confirmed through commercial bank of Syria Branch 3 Damascus to be replaced by 10% performance bond upon confirmation. Analysis certificate and min. 500 gram sample are required with offer. Offer deadline Sept. 10, 1980. Offer should be valid for 90 days. Contact: Damascus Food Products (Camelia), P.O. Box 1137 Damascus, Syria.

2317 Milk substitutes for calves, feed supplements (Portugal). Wants milk substitutes to feed young calves; vitamin and mineral premixes and supplements for beef cattle, 10/20 tons to start with. Milk substitute: milk protein 20%, moisture 4%, fat 13%, minerals 7%, paper bags of 10 and 25 kilos. Premixes and supplements: cartons or paper bags; weight as suitable for export. Quote CIF. Bank ref: Banco Nacional Ultramarino, Apartado 11, 3061 Cantanhede Codex. Contact: Manuel De Oliveira Castanhas, Pedralva, Paredes Do Bairro, 3780 Anadia, Portugal. Phone: 031-52484.

2318 Chicken (Portugal). Wants frozen broilers (urgently needed), 10,000 metric tons, white meat, white skin; without feet, heads or giblets. Quantity as follows: 6,000 tons of 800/1000 grams, 4,000 tons of 1,100/1,300 grams. Cartons of 48 units or bulk. Each unit must be individually frozen and wrapped in plastic bags which must indicate in English and Arabic languages, date of killing and validity. Shipment 2,400 tons of the smaller size and 1,600 tons of the larger size within 60/75 days; the remainder can be divided into 4 shipments or one shipment whichever is more suitable for the exporter. Must be delivered with Ajal certificate and must not be fed on fish meal. Quote C&F Jedha/Damman Kuwait, net prices. Bank ref: Banco Pinto Sotto Mayor, Rua Aurea, Lisboa. Contact: Dr. Luis Aguiar, Transnportugal, Rua Castilho 30, Tenth Floor 3/B, 1200 Lisboa, Portugal. Telex: 13477 DARRAN PT. Cable: TRASNPORTUGAL, LISBOA. Phone: 53 28 48.

2319-2320 Peas, cornstarch (Taiwan). Importer requires 30 to 60 metric tons of marrowfat peas monthly and unspecified quantity of waxy cornstarch. Marrowfat peas should be blue-green, in sizes 8 mm and up in diameter with moisture not to exceed 15.5%, packed in 50 or 75 kilogram sacks for 20 foot container shipment. Waxy cornstarch specification include less than .5% ash, amilopecckine 98%, moisture 12.5%. Quote C&F Kaohsiung. Shipments to begin immediately. Bank ref: First Commercial Bank, Kaohsiung Branch; Hua Nan Commercial Bank, Feng Shen Branch. Contact: T. T. Hung, Yu Zong Foods Co., Ltd., 7 Feng Ping First Road, Ta-Liao Hsiang, Kaohsiung Hsien, Taiwan. Telex: 71277 YUZONGFO. Phone: (07) 7461171 to 4.

2321 Chicken (Egypt). Wants frozen broilers, 150 metric tons, Grade A, delivery as soon as possible. Quote CIF Alexandria. Contact: Eng. Fawzi Badel Rahman, 9 Orabi Street, Cairo, Egypt. Cable: EGYFREEZE. Phone: 751331.

2322 Fruits and vegetables seed (South Africa). Wants cucumber fletcher - 500 kilograms; cucumber ashley - 1,000 kg.; melon hales best 36 - 1,000 kg.; melon imperial 45 - 1,000 kg.; watermelon congo - 1,200 kg.; watermelon Klondike No. 3 (Black seeded) - 500 kg. Germination and physical purity min. 85/98% on a test not older than three months. phytosanitary certificates to comply with South African requirements. Shipment plain bags; no marks on bags, early July 1981 to Cape Town. Labels to show firm's name and address; kind and variety of seed; lot number; and germination. Quote CIF Cape Town. Bank ref: Volkskas Bank, Willowmore 6680, Cape Province. Contact: L.A. Freedman, Gellman Seeds (Pty) Ltd., P.O. Box 159, Oudtshoorn 6620, Cape Province, South Africa. Cable: GELLMANSEEDS. Phone: (04431) 3719.

2323 Grass seed (South Africa). Wants seed: NK. 37, giant Bermuda; and sorghum almum Columbus grass. NK. 37, giant Bermuda, 2-3 mt. (subject to import permits), and sorghum almum Columbus grass, 5-10 mt (subject to import permits). NK.37 giant Bermuda, 98/80 weeds and other crop seeds max. 0.1%. Sorghum almum columbus grass, min. P & G 95/80 max. weed and other crop seeds 0.2. Packed in bags of 50 kg. Delivery soonest up to end of September 1980. Must be free of ergot and fodder. Quote CIF Durban. Bank ref: Standard Bank, Commissioner Street Branch, Johannesburg, South Africa. Contact: S. J. Scnoultz, Gunson South Africa (Pty) Ltd., P.O. Box 9861, Johannesburg 2000, South Africa. Telex: 80247 SA. Cable: CERTSEED. Phone: (011) 834-3671.

2324-2325 Pinto beans, frozen corn and flour, sauce mix (England). Wishes to buy (A) one ton of dry pinto beans, (B) frozen corn and flour Tortillas, 40 cases each, and (C) 10 drums of Enchilada sauce mix. Beans in 100 lb. sacks, corn and flour in cases, sauce mix in 25 lb. kgs. Quote CIF, Glasgow, Aberdeen and London. Bank ref: Bank of Scotland, 40 Union Street, Aberdeen, Scotland. Contact: Neil T. Mcleod, Deep Freeze Meats (Cults) Ltd., Millden Road, Cults, Aberdeen, Scotland. Telex: 73792AKDLTD. Phone: 867108.

2326 Corn gluten meal (Portugal). Wants corn gluten meal for feed purposes, agency representation desired for approximately 6/12,000 tons per year. Quotation, packing, delivery to be discussed. Bank ref: Banco Portugues Do Atlantico, Avenida Da Liberdade, Lisboa. Contact: Marco Fernandes, Nutrimar, Rua Braamcamp 9-7/D, 1200 Lisboa, Portugal. Telex: 14203 SINASE P. Phone: 53 66 60 or 53 96 66.

2327 Sugar (Chile). Wishes to buy 1,000 tons of white sugar, polarization 99.9%; humidity, max. 0.04%; ash, max. 0.04%; icumsa; 50 max. Packed in bags 40/60 kilograms. Delivery max. 30 days after Letter of Credit is opened. Shipment on conference regular carrier. Payment Letter of Credit against inspection of product at destination by independent control of purchaser-seller. Quote CIF Valparaiso. Bank ref: Banco De Concepcion, Huerfano 1072; Banco Sud Americano, Marande 226; and Banco De Chile, Ahumada 251, Santiago, Chile. Contact: Alberto Illanes, Echave S.A.C. E I., Av. Lib. BDO. O'Higgins 1146, 3ER Piso, Santiago, Chile. Cable: ESACI, SANTIAGO, Chile. Phone: 82321.

2328 Gladiolas bulbs (Panama). Wishes 20,000 annually of gladiolas bulbs, best quality, in small wooden boxes. Shipment as soon as possible. Phytosanitary certificate required. Quote CIF Panama City. Bank ref: Bank of America. Contact: Luis A Romero, Glarosvel, S.A., P.O. Box 47-B, David Chiriqui, Rep. of Panama. Phone: 75-2131.

2329-2331 Canned fruits, vegetables, meats (Canada). Agent for Middle East and South America wants undetermined quantity of above products. Bank ref: Upon request. Contact: Mario Ciarla, M.F.C. Canada Inc., 50 West Place Cremazie, Suite 507, Montreal, Quebec, H2P 2T2, Canada. Telex: 058 25487 (ANSWER BACK CIARLA. Phone: (514) 384-4511.

2332 Tomato sauce and ketchup (Canada). Interested in offers for above products. Quantity: to be determined. Quality: medium. Packaging: canned or bottled. Delivery within one year. Destination: Middle East and South America. Bank ref: upon request. Contact: Mario Ciarla, M.F.C. Canada Inc., 50 West Place Cremazie, Suite 507, Montreal, Quebec, H2P 2T2, Canada. Telex: 058 25487 (ANSWER BACK CIARLA). Phone: (514) 384-4511.

2333-2338 Corn, soybeans, apples, oranges, lemons, mandarins, potatoes (Honduras). Wants 150,000 mt of yellow corn, Oct/Nov; 50,000 mt of soybeans, Oct/Nov; 110,000 mt of apples, 15,000 monthly Oct/May; 46,000 mt oranges, 5,000 monthly, Oct/May; 7,000 mt lemons, 1,000 monthly, Oct/May; 6,000 mt mandarins, 1,000 monthly, Nov/Apr; 40,000 mt potatoes, 8,000 monthly, Nov/May. Quote CIF port Iraq. Firm representing Sister Middle East Company responding to tender. Payment by Letter of Credit. Contact: Roger Sabat, Bazardiana Corp., P.O. Box 1072, Tegucigalpa, Honduras. Telex: 1110 PUBLX DIRECT TO ROGER SABAT. Cable: BADIAN TEGUCIGALPA, Honduras. Phone: Office: 226381, 223195, home after hours: 328339.

2339 Hatching eggs (Panama). Wants hatching eggs, cardboard cartons weekly of 30 doz. each. Need deliveries for August and Sept. Health certificate from country of origin required. Quote CIF Panama City. Payment by Letter of Credit - Gov't of Panama - Banco Nal De Panama. Contact: Jorge Henriquez, Agricultural Marketing Institute, Apdo 5638, Panama 2, Rep. de Panama. Telex: MERCADEO 2994. Cable: IMA - Panama. Phone: 61-4555.

2340 Frozen chicken (Canada). Wants frozen broilers, 60,000 tons over one year. Destination Middle East and South America. Bank ref: Upon request. Contact: Mario Ciarla, M.F.C. Canada Inc., 50 West Peace Cremazie, Suite 507, Montreal, Quebec, H2P 2T2, Canada. Telex: 058 26587 ANSWER BACK CIARLA. Phone: (514) 384-4511.

2341 Herbs (Canada). Wants up to 1,000 lbs. of dried root of Goldenseal (herbal root) Hydrastis, Canadensis. Packaging: drums or other bulk containers. Delivery Sept. or Oct. 1980. Wants whole dried roots, requests written replies which include price quotations. Bank ref: Available upon request. Contact: R. Desylva, MHW Milling Co., Box 103 Norval, Ontario LOP 1KO, Canada. Phone: (416) 878-1776.

2342 Sheep for breeding (Greece). Tender with closing date Sept. 11 for 20 rams of Zoanen breed from Switzerland, 10 boars of Landrace breed from nine countries including the USA, and 5 boars of Duroc breed from five countries

including the USA. Full details from the address below. Contact: Offices of Procurement Directorate, No. 715, 7th FL., 22 Menandrou Str., Athens, Greece. Offers can be sent through the Greek Embassy, 2221 Mass. Avenue, N.W., Washington, D.C. 20008.

Foreign Trade Developments.

Standard procedure for Moroccan tenders. Because of the short notice (2 to 5 days) for Moroccan soybean, soybean oil/sunflowerseed oil tenders, theExport Briefs and Trade Opportunity Referral Service of FAS cannot be used to disseminate these notices. The Ministry of Commerce telexes its tender announcements directly to interested companies. Any U.S. firm not currently receiving these telexes and wishing to be placed on the Ministry's list may request such action by contacting: Monsieur Le Chef Du Service Des Industries Alimentaires Et Agricoles, Direction De L'Industrie, Ministere Du Commerce Et De L'Industrie, Rabat, Morocco. Telex: 31872.

Malaysian Food Fair. A trade and consumer exhibition for foods, drinks and equipment will be held at the Changkat Pavilion from January 22 to February 8, 1981. The exhibits will include bottled drinks, beer, beverages, biscuits, confectionery, canned foods, cakes, cheese, cereals, dairy products, delicatessen foods, dried and frozen foods, health foods, seafood, and wines. For details contact the Exhibition Services (Malaysia) Sdn. Bnd., P.O. Box 129, Kuala Lumpur, Malaysia.

Export possibilities to Malta. The Embassy of Malta in Washington has announced the availability of a publication listing the agricultural commodities purchased by its Procurement Division with complete details on annual requirements, specifications, packaging, frequency and conditions of shipment, and related documents. The publication can be obtained by contacting L. N. Agius, Embassy of Malta, 2017 Connecticut Avenue, N.W., Washington, D.C. 20008.

Philippine beef import allocations. The Philippine Government is making import allocations of beef, other than high quality beef for hotel/restaurant trade, on a quarterly basis to only those importers who are genuine processors and who have an import history. Items sold to brokers or companies without import licenses in hand will, in all probability, not be allowed entry. Accordingly it is recommended that U.S. exporters require from their Philippine buyer at time of sale, either physical presentation of import certificate or a performance bond to this effect. The above does not apply to high quality beef for hotel and restaurant trade.

Canadian requirements for containers of imported meats. On July 18, 1980 the Meat Hygiene Division of Agriculture Canada Announced that shipping containers of imported prepackaged meat products no longer have to be submitted for label approval. However, packers must ensure that the cartons bear all the mandatory information such as product description, country of origin, net quantity, packer's name and address, inspection stamp or statement, and storage instructions. Shipping cartons for bulk packed products such as boneless beef must continue to be submitted to the Meat Hygiene Division for approval.

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Sales team to Canary Islands. You are invited to join an FAS sponsored sales team to the expanding food market in the Canary Islands, October 13-16. Fas will make the appointments with potential buyers and set-up arrangements for the visit. Foods with a good sales potential include pork products, chicken, beef, turkeys and specialty meats; canned fruits and vegetables, juices, raisins, prunes and nuts. Opportunities also exist for baby foods canned dried beans popcorn, peanut butter, fermented beverages, barbecue sauces, catsup and chile sauce, salad dressings, canned soups, cream and milk substitute, mixed seasonings and wines. The team will consist of 10-12 firms representing non-competing lines. The participation fee is $200 and applications will be accepted on a first-come basis. Because of the limit on the number of participants, an immediate response from interested U.S. firms is suggested. Contact: Levi L. Turner, Export Trade Services Division, Foreign Agricultural Service, USDA, Washington, D.C. 20250. Phone: (202) 447-7787.